

Conversation between a salesman and a customer who wants to buy a tablet.

by Kelsey Bonnici



**Salesperson:** Good morning sir. How may I help you?

**Customer:** Good morning, I'd like some assistance in buying a tablet for my daughter. It's her birthday next week and she's been wanting one for quite some time.

**S:** Do you have any brand in mind or perhaps a budget?

**C:** Well, I don't really understand all this technology stuff but I think €300 is my limit.

**S:** If you would kindly follow me right over there, we have a great range of tablets in your price range.

**C:** That's perfect, I was hoping I could make her happy without having to spend an absurd amount of money.

**S:** This tablet right here is the Samsung Galaxy Tab A T580. It has a 10.1-inch screen with a bright full-HD display, it has a long battery life and great performance. Although it only has 10.5 GB of available storage, you can easily upgrade that with a MicroSD card. It costs just €249.99. A lot of people who want to save money opt for this tablet as it has great features and an affordable price.

**C:** Sounds great. But can you show me something else?

**S:** Of course. This right here is the Samsung Galaxy Tab A T550. This one has a screen of 9.7 inches but unfortunately it has a lower resolution display. It also has a long battery life and has more available storage so a MicroSD card might not be necessary, but if you want to, you can put one that goes up to 128GB.

**C:** How much does it cost?

**S:** This one costs €299.99 but right now it's on sale and it is €253.73.

**C:** I need someone else's opinion on this. Which one would you take among these two?

**S:** Personally, I would go for the first one just because you have better features with almost the same price.

**C:** I'll trust your opinion and take the first one then.

**S:** That'll be €249.99. That includes VAT and one year warranty.

C: Here you go. Thanks for helping me choose a tablet.

S: No problem. Have a nice day!